### **Airlines Management**

Our management services allows you all the benefits of aircraft ownership, but with none of the time-consuming management responsibilities involved in aircraft operations. Let us take care of complex matters such as aviation legislation compliance, aircraft maintenance coordination, staff recruitment, and productive aircraft operation, and let our services provide you with lower costs and greater efficiencies.

Our dedicated team of management professionals is available 24 hours a day, 365 days a year, and will ensure the smooth running of your business worldwide. We are as much at home in Asia and the Middle East.

## **Aircraft Sales & Acquisitions**

The private and commercial aircraft market has raised its supply and demand remarkably well over the Asia Pacific region. You will find MAJ Aero Company competency that will help make smart decision in acquiring or selling your aircraft, and even leverage the substantial opportunities of today's market.

More than just a broker, whether you are looking to purchase new or pre-owned, or sell the aircraft you currently own. MAJ Aero Company has the capabilities of proven records and experiences to get things done.

# — Aviation Consultancy & Airport Services —

We purchase and manage numerous aircrafts for our own charter fleet, enabling us to treat every client's aircraft acquisition as though it were our own investment on the line. Our networks of relationships with partners allow us to look far beyond that you could have imagined.

If you are looking to sell your aircrafts, we'll help you leverage the competitiveness against the market. We have earned the outstanding reputation in this industry.

#### **Aircraft Financing & Leasing**

As part of our Capital Ventures and Private Equity partners, MAJ Aero Company is able to facilitate highly competitive financing for airlines through our network. This services can be offered either as a standalone product or as part of a wider package combining finance and operating leases. We have wide experiences in the aircraft finance market.

The operating lease is the core service offered by us. All leases, be it wet, dry or damp are on a long or short term basis, with airlines assuming responsibility for the operation, maintenance and insurance of the aircraft during the lease term subjectively.

In every instance, the Company will seek to ensure that airlines will be able to integrate the newly leased/purchased aircraft into their existing fleets as easily as possible.

Aircraft owners and investors can call on us to provide expert lease/sale management services for their assets. This covers the entire lease/sale processes and all managed aircraft are subject to the same thorough procedures as our own fleet.

Throughout the lease, we take care of all liaison with the lessee, including collection of rentals and maintenance reserves, as well as ensuring that all technical procedures are followed to the required standards. As the end of the lease approaches, we are also able to market the aircraft to new lessees and manage the subsequent transition.

— Aviation Consultancy & Airport Services —

Should on operator wish to sell a leased aircraft at any point, we are also able to offer this service with a commitment to realising the best pricing in line with current market values.

#### **Business Jets**

We provide aircraft to business professionals, to maximise their time efficiency. Business Jets enables executives and senior management to fulfil strict schedules and often complete multiple meetings in different cities or carry out several site visits in one day. Travelling by private jet is the most comfortable, safe and secure way of flying your company's senior business personnel.

### **Fractional Ownership**

Fractional aircraft ownership enables you to purchase a partial interest in an aircraft while still enjoying all the flexibility and responsiveness of private aviation for both business & commercial planes. MAJ Aero Company experiences in buying and selling aircrafts as well as future positions on new planes makes us a knowledgeable advocate for your interests in purchasing a fraction share of an aircraft of any type.

Two key benefits of fractional ownership are having a flight ready aircraft available while maintaining a predictable, guaranteed cost structure. We manages all the details, including scheduling, maintenance, crew selection and oversight, and every other detail than a full-service flight department would provide.

#### **Charters**

Our Charter division deals with all type of cargo and passenger aircraft including jet airliners and turboprops, VIP & executive airliners, and narrow or wide body airliners.

MAJ Aero Company has established a reputation seamless charter solutions for a wide variety of international clients.

Proving a truly bespoke service, every aspect of the charter experience can be tailored to your exact requirements. From the schedule, where you pick the exact time and date of the flight, to the wide range branding, catering and service options made available, our dedicated team will make your experience one to remember.